

BIZENERGYSAVER PROGRAM PROGRAM REQUIREMENTS

1. PROGRAM DESCRIPTION

The Save on Energy Local Initiatives Program – BizEnergySaver Program provides Participants with instant discounts to upgrade existing lighting and mechanical equipment with Eligible Measures to reduce electricity peak demand (the “**BizEnergySaver Program**”).

The Participants in the BizEnergySaver Program are owners, operators and tenants of industrial, commercial, institutional and multi-family buildings, or Persons with the rights and authority to have the Measures installed, that meet certain eligibility criteria.

The BizEnergySaver Program is offered and administered in the Province of Ontario by the Independent Electricity System Operator (the “**IESO**”) and its Program Delivery Agent(s) under the 2021-2024 Conservation and Demand Management (“**CDM**”) Framework.

These Program Requirements (Version 5.0) are effective as of January 15, 2024. All Work Order(s) will apply the version of the BizEnergySaver Program requirements in force at the time the Work Order is signed.

2. PROGRAM OFFER / INSTANT DISCOUNT

Subject to the eligibility requirements set out in Section 3, the BizEnergySaver Program provides each Participant with the following services and incentives:

- (a) an Assessment at no charge to the Participant; and
- (b) an Instant Discount for each installed Eligible Measure, calculated in accordance with the Eligible Measures List and shall not exceed 100% of the Measure Cost.

The Participant is responsible for paying the Participant Contribution for the Eligible Measures installed.

For certainty, Participants will only be eligible for an Instant Discount where the Participant has: (i) submitted a signed Participant Agreement to the IESO on or before December 31, 2024, or the termination date of the BizEnergySaver Program, whichever is earlier; and (ii) the Eligible Measures are installed on or before December 31, 2025.

3. PROGRAM ELIGIBILITY CRITERIA

3.1 PARTICIPANT ELIGIBILITY

A Participant must:

- (a) not be Residential distribution customer;
- (b) have all required rights and authority to have the Eligible Measure(s) installed;
- (c) agree to all terms and conditions in the Participant Agreement and submit a signed Participant Agreement within 90 days of the Assessment date or the termination date of the BizEnergySaver Program, whichever is earlier; and
- (d) submit a signed Participant Agreement to the IESO on or before December 31, 2024.

3.2 FACILITY ELIGIBILITY

A Facility must:

- (a) be connected to the IESO-Controlled Grid or a Distribution System; and
- (b) be located in the following Forward Sortation Areas ("**FSAs**"):

Richview South Area of Toronto:

- M5E
- M5H
- M5J
- M5K
- M5L
- M5M
- M5N
- M5P
- M5T
- M5V
- M6A
- M6B
- M6C
- M6E
- M6G
- M6H
- M6J
- M6K
- M6L
- M6M
- M6N
- M6P
- M6S
- M8V
- M8W
- M8X
- M8Y
- M8Z
- M9A
- M9B
- M9C

Ottawa Zone 1:

- K1V
- K1X
- K2J
- K2K
- K2L
- K2M
- K2S
- K2T
- K2V
- K2W
- K4M

Ottawa Zone 2:

- K1A
- K1B
- K1C
- K1E
- K1G
- K1H
- K1J
- K1K
- K1L
- K1M
- K1N
- K1P
- K1R
- K1S
- K1T
- K1W
- K1Y
- K1Z
- K2A
- K2B
- K2C
- K2E
- K2G
- K2H
- K2P
- K2R
- K4A
- K4B
- K4P

3.3 PROJECT ELIGIBILITY

A Project must:

- (a) be comprised of at least one Eligible Measure;
- (b) not be comprised of measure(s) for which a Participant has received, is already receiving or will receive any financial incentives for electrical energy savings generally funded by energy ratepayers or taxpayers in the Province of Ontario or rebates from manufacturers or wholesalers or other supply chain participants;
- (c) be based on the Assessment Summary presented to and agreed to by the Participant;
- (d) be completed by an Installer in accordance with a signed Work Order and the electrical safety requirements of the *Electrical Safety Act* (Ontario); and
- (e) have a project completion date of no later than December 31, 2025, or such earlier date as may be set out in the Participant Agreement.

3.4 MEASURE ELIGIBILITY

An Eligible Measure installed under the BizEnergySaver Program must:

- (a) be purchased and installed on or after the effective date of these Program Requirements (Version 5.0);
- (b) be listed on the Eligible Measures List; and
- (c) conform to all requirements included in the Eligible Measures List.

4. PROGRAM SPECIFIC DEFINITIONS

The following terms have the meaning stated below when used in these Program Requirements (Version 4.0):

"2020 Ministerial Directive" refers to the direction given to the IESO by the Minister of Energy, Northern Development and Mines on September 30, 2020 to design, coordinate, deliver and/or fund the delivery of certain electricity conservation and demand management programs under the Save on Energy brand through the 2021-2024 CDM Framework beginning on January 1, 2021.

"2021 -2024 Conservation and Demand Management Framework" means the framework established by the 2020 Ministerial Directive issued September 30, 2020 pursuant to which the IESO is to design, coordinate, deliver, and/or fund the delivery of electricity conservation and demand management programs under the Save on Energy brand.

"Assessment" means a review of the Existing Equipment located at the Facility of a prospective Participant, conducted by the Program Delivery Agent, to assess and evaluate appropriate Eligible Measures for such Facility.

"Assessment Summary" means the document generated following an Assessment via the IESO's Assessment tool, that identifies the quantities of Eligible Measures and the associated Instant Discount amount that the Facility is deemed eligible to receive.

"Distribution System" means a system connected to the IESO-Controlled Grid for distributing electricity at voltages of 50 kV or less and includes any structures, equipment or other thing used for that purpose.

"Eligible Measure" means an Eligible Measure listed in the "Eligible Measures List".

"Eligible Measures List" means the list of measures eligible for implementation (and associated Instant Discount) under the BizEnergySaver Program, as described in Exhibit A.

"Existing Equipment" means the equipment to be replaced by the Eligible Measure(s).

"Facility" means the building, premises, or part thereof, owned, occupied, or operated by the Participant, where the Eligible Measures are to be installed and which meets the Facility Eligibility Criteria.

"Facility Eligibility Criteria" means the eligibility criteria specified in Section 3.2.

"IESO-Controlled Grid" has the meaning given to it in the IESO Market Rules.

"IESO Market Rules" means the rules made under Section 32 of the *Electricity Act, 1998* (Ontario), together with all market manuals, policies, and guidelines issued by the IESO or its successor.

"Installer" means the qualified Program Delivery Agent personnel responsible for installing Eligible Measures in a Facility in accordance with a signed Work Order for the Facility under the BizEnergySaver Program.

"Instant Discount" means the financial incentive a Participant is eligible to receive for the installation of Eligible Measures, as approved by the Program Delivery Agent (on behalf of the IESO) in accordance with the Program Requirements (Version 4.0), the applicable Work Order and the Participant Agreement.

"Measure Cost" means the price of an Eligible Measure, including the cost of installation, reflected in the applicable Work Order.

"Measure Eligibility Criteria" means the eligibility criteria specified in Section 3.4.

"Participant" means, in respect of the BizEnergySaver Program, an eligible business entity or person who (i) has satisfied the Program eligibility criteria set out in Section 3, and (ii) is party to a valid Participant Agreement with the IESO.

"Participant Agreement" means the agreement between the IESO and the Participant setting out the terms and conditions of the Participant's participation in the BizEnergySaver Program.

"Participant Contribution" means, the amount payable by the Participant to the Program Delivery Agent as stated in the Work Order, calculated as the total cost of the Eligible Measures installed less the total Instant Discount of the Eligible Measures received by the Participant.

"Participant Eligibility Criteria" means the eligibility criteria specified in Section 3.1.

"Program Delivery Agent(s)" means the service provider(s) under contract with the IESO to provide program delivery services for the BizEnergySaver Program.

"Program Requirements (Version 4.0)" means the terms and conditions contained herein governing the BizEnergySaver Program.

"Project" means one or more Eligible Measures that are expected to be implemented in accordance with the eligibility requirements, pursuant to the BizEnergySaver Program.

"Residential" means electricity consumers in Ontario that are classified as residential in the most recent Yearbook of Electricity Distributors published by the Ontario Energy Board.

"Work Order" means the work order containing the Participant, Facility and Project details, including the name and quantity of applicable Eligible Measures to be installed, details and quantity of all existing equipment to be replaced, Measure Costs, Instant Discount amounts, and Participant Contribution, as identified through the Assessment Summary, which must be signed by the Participant prior to the commencement of any work related to the installation of an Eligible Measure and after the completion of work related to the installation of an Eligible Measure.

Exhibit "A"
ELIGIBLE MEASURES LIST

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|--|--------------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Round surface mount fixture | 2-Lamp CFL | 105.1 | 0.015 | \$23.00 |
| Lighting ⁽²⁾ | LEDs | LED Round surface mount fixture | 3-Lamp CFL | 219.0 | 0.031 | \$47.00 |
| Lighting ⁽²⁾ | LEDs | LED Round surface mount sensor fixture | 2-Lamp CFL | 204.4 | 0.029 | \$44.00 |
| Lighting ⁽²⁾ | LEDs | LED Round surface mount sensor fixture | 3-Lamp CFL | 318.3 | 0.046 | \$68.00 |
| Lighting ⁽²⁾ | LEDs | LED Wall sconce | 2-Lamp PL | 87.6 | 0.013 | \$19.00 |
| Lighting ⁽²⁾ | LEDs | LED Garbage chute sensor fixture | 1-Lamp CFL | 110.2 | 0.016 | \$24.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 2-lamp | 4' 2-Lamp T12 fixture | 508.1 | 0.073 | \$109.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 2-lamp | 4' 2-Lamp T8 fixture | 367.9 | 0.053 | \$79.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 2-Lamp | 4' 2-Lamp T12 fixture | 668.7 | 0.096 | \$144.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 2-Lamp | 4' 2-Lamp T8 fixture | 528.5 | 0.076 | \$114.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight fixture - 4' 2-lamp | 4' 2-Lamp T12 fixture | 481.8 | 0.069 | \$104.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight fixture - 4' 2-lamp | 4' 2-Lamp T8 fixture | 341.6 | 0.049 | \$73.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight sensor fixture - 4' 2-Lamp | 4' 2-Lamp T12 fixture | 664.3 | 0.095 | \$143.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight sensor fixture - 4' 2-Lamp | 4' 2-Lamp T8 fixture | 524.1 | 0.075 | \$113.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight HO fixture - 4' 2-lamp | 4' 2-Lamp HO T12 fixture | 446.8 | 0.064 | \$96.00 |
| Lighting ⁽²⁾ | LEDs | LED Vapour tight HO sensor fixture - 4' 2-Lamp | 4' 2-Lamp HO T12 fixture | 775.3 | 0.111 | \$167.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 4' 2-lamp | 4' 2-Lamp T12 fixture | 670.1 | 0.096 | \$144.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 4' 2-lamp | 4' 2-Lamp T8 fixture | 530.0 | 0.076 | \$114.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|---|-----------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 4' 1-lamp | 4' 1-Lamp T12 fixture | 335.1 | 0.048 | \$72.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 4' 1-lamp | 4' 1-Lamp T8 fixture | 265.0 | 0.038 | \$57.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 3' 2-lamp | 3' 2-Lamp T12 fixture | 508.1 | 0.073 | \$109.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 3' 2-lamp | 3' 2-Lamp T8 fixture | 420.5 | 0.060 | \$90.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 3' 1-lamp | 3' 1-Lamp T12 fixture | 254.0 | 0.036 | \$55.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 3' 1-lamp | 3' 1-Lamp T8 fixture | 210.2 | 0.030 | \$45.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 2' 2-lamp | 2' 2-Lamp T12 fixture | 335.1 | 0.048 | \$72.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 2' 2-lamp | 2' 2-Lamp T8 fixture | 282.5 | 0.040 | \$61.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 2' 1-lamp | 2' 1-Lamp T12 fixture | 167.5 | 0.024 | \$36.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tubes - 2' 1-lamp | 2' 1-Lamp T8 fixture | 141.3 | 0.020 | \$30.00 |
| Lighting ⁽²⁾ | LEDs | LED Smart tube sensor | No sensor | 0.0 | 0.000 | \$0.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 4-lamp | 4' 4-Lamp T12 fixture | 981.1 | 0.141 | \$130.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 4-lamp | 4' 4-Lamp T8 fixture | 700.8 | 0.100 | \$130.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 2-lamp | 4' 2-Lamp T12 fixture | 490.6 | 0.070 | \$97.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 2-lamp | 4' 2-Lamp T8 fixture | 350.4 | 0.050 | \$75.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 1-lamp | 4' 1-Lamp T12 fixture | 245.3 | 0.035 | \$53.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 1-lamp | 4' 1-Lamp T8 fixture | 175.2 | 0.025 | \$38.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 3' 2-lamp | 3' 2-Lamp T12 fixture | 385.4 | 0.055 | \$83.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 3' 2-lamp | 3' 2-Lamp T8 fixture | 297.8 | 0.043 | \$64.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 3' 1-lamp | 3' 1-Lamp T12 fixture | 192.7 | 0.028 | \$41.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 3' 1-lamp | 3' 1-Lamp T8 fixture | 148.9 | 0.021 | \$32.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 2' 2-lamp | 2' 2-Lamp T12 fixture | 227.8 | 0.033 | \$49.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 2' 2-lamp | 2' 2-Lamp T8 fixture | 175.2 | 0.025 | \$38.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|--|-----------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 2' 1-lamp | 2' 1-Lamp T12 fixture | 113.9 | 0.016 | \$24.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 2' 1-lamp | 2' 1-Lamp T8 fixture | 87.6 | 0.013 | \$19.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 4-lamp | 4' 4-Lamp T12 fixture | 1,331.5 | 0.191 | \$234.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 4-lamp | 4' 4-Lamp T8 fixture | 1,051.2 | 0.151 | \$226.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 2-lamp | 4' 2-Lamp T12 fixture | 665.8 | 0.095 | \$143.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 2-lamp | 4' 2-Lamp T8 fixture | 525.6 | 0.075 | \$113.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 1-lamp | 4' 1-Lamp T12 fixture | 332.9 | 0.048 | \$72.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 1-lamp | 4' 1-Lamp T8 fixture | 262.8 | 0.038 | \$57.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 3' 2-lamp | 3' 2-Lamp T12 fixture | 502.2 | 0.072 | \$108.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 3' 2-lamp | 3' 2-Lamp T8 fixture | 414.6 | 0.059 | \$89.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 3' 1-lamp | 3' 1-Lamp T12 fixture | 251.1 | 0.036 | \$54.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 3' 1-lamp | 3' 1-Lamp T8 fixture | 207.3 | 0.030 | \$45.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 2' 1-lamp | 2' 2-Lamp T12 fixture | 330.0 | 0.047 | \$71.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 2' 1-lamp | 2' 2-Lamp T8 fixture | 277.4 | 0.040 | \$60.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 2' 1-lamp | 2' 1-Lamp T12 fixture | 165.0 | 0.024 | \$35.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 2' 1-lamp | 2' 1-Lamp T8 fixture | 138.7 | 0.020 | \$30.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 4-lamp | 4' 4-Lamp T12 fixture | 1,016.2 | 0.146 | \$172.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 4-lamp | 4' 4-Lamp T8 fixture | 735.8 | 0.105 | \$158.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 3-lamp | 4' 3-Lamp T12 fixture | 735.8 | 0.105 | \$158.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 3-lamp | 4' 3-Lamp T8 fixture | 525.6 | 0.075 | \$113.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 3-lamp | 4' 3-Lamp T12 fixture | 735.8 | 0.105 | \$119.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|--|-------------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 3-lamp | 4' 3-Lamp T8 fixture | 525.6 | 0.075 | \$113.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 4-lamp | 4' 4-Lamp T5 fixture | 546.0 | 0.078 | \$117.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 3-lamp | 4' 3-Lamp T5 fixture | 390.0 | 0.056 | \$84.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 2-lamp | 4' 2-Lamp T5 fixture | 234.0 | 0.034 | \$50.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 4-lamp | 4' 4-Lamp T5 HO fixture | 773.5 | 0.111 | \$166.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 3-lamp | 4' 3-Lamp T5 HO fixture | 539.5 | 0.077 | \$116.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 2-lamp | 4' 2-Lamp T5 HO fixture | 507.0 | 0.073 | \$109.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 4-lamp | 4' 4-Lamp T5 fixture | 494.0 | 0.071 | \$106.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 3-lamp | 4' 3-Lamp T5 fixture | 370.5 | 0.053 | \$80.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 2-lamp | 4' 2-Lamp T5 fixture | 247.0 | 0.035 | \$53.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 4-lamp | 4' 4-Lamp T5 HO fixture | 936.0 | 0.134 | \$168.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 3-lamp | 4' 3-Lamp T5 HO fixture | 702.0 | 0.101 | \$151.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit - 4' 2-lamp | 4' 2-Lamp T5 HO fixture | 468.0 | 0.067 | \$101.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | MH 1000W fixture | 5,395.0 | 0.773 | \$451.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | MH 400W fixture | 1,917.5 | 0.275 | \$362.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | MH 250W fixture | 1,228.5 | 0.176 | \$264.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 4-lamp | 4' 4-Lamp T12 fixture | 1,337.4 | 0.192 | \$172.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 4-lamp | 4' 4-Lamp T8 fixture | 1,057.0 | 0.152 | \$172.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 3-lamp | 4' 3-Lamp T12 fixture | 998.6 | 0.143 | \$172.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 3-lamp | 4' 3-Lamp T8 fixture | 788.4 | 0.113 | \$170.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 3-lamp | 4' 3-Lamp T12 fixture | 998.6 | 0.143 | \$215.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 3-lamp | 4' 3-Lamp T8 fixture | 788.4 | 0.113 | \$170.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|--|-------------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 4-lamp | 4' 4-Lamp T5 fixture | 689.0 | 0.099 | \$148.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 3-lamp | 4' 3-Lamp T5 fixture | 507.0 | 0.073 | \$109.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 2-lamp | 4' 2-Lamp T5 fixture | 325.0 | 0.047 | \$70.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 4-lamp | 4' 4-Lamp T5 HO fixture | 1,179.8 | 0.169 | \$254.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 3-lamp | 4' 3-Lamp T5 HO fixture | 864.5 | 0.124 | \$186.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 2-lamp | 4' 2-Lamp T5 HO fixture | 650.0 | 0.093 | \$140.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 4-lamp | 4' 4-Lamp T5 fixture | 663.0 | 0.095 | \$143.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 3-lamp | 4' 3-Lamp T5 fixture | 497.3 | 0.071 | \$107.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 2-lamp | 4' 2-Lamp T5 fixture | 331.5 | 0.048 | \$71.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 4-lamp | 4' 4-Lamp T5 HO fixture | 1,261.0 | 0.181 | \$271.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 3-lamp | 4' 3-Lamp T5 HO fixture | 945.8 | 0.136 | \$203.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture retrofit + sensor - 4' 2-lamp | 4' 2-Lamp T5 HO fixture | 630.5 | 0.090 | \$136.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | MH 1000W fixture | 6,207.5 | 0.890 | \$502.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | MH 400W fixture | 2,437.5 | 0.349 | \$413.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | MH 250W fixture | 1,553.5 | 0.223 | \$334.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 1-lamp | 4' 1-Lamp T12 fixture | 184.0 | 0.026 | \$40.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear fixture - 4' 1-lamp | 4' 1-Lamp T8 fixture | 70.1 | 0.010 | \$15.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 1-Lamp | 4' 1-Lamp T12 fixture | 344.6 | 0.049 | \$74.00 |
| Lighting ⁽²⁾ | LEDs | LED Linear sensor fixture - 4' 1-Lamp | 4' 1-Lamp T8 fixture | 230.7 | 0.033 | \$50.00 |
| Lighting ⁽²⁾ | LEDs | LED Wall sconce + sensor | 2-Lamp PL | 198.6 | 0.028 | \$43.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 70W fixture | 595.7 | 0.085 | \$128.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 100W fixture | 832.2 | 0.119 | \$179.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|-----------------------------------|-------------------------|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 150W fixture | 1,165.1 | 0.167 | \$250.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 175W fixture | 1,357.8 | 0.195 | \$292.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 200W fixture | 1,533.0 | 0.220 | \$330.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture | HID 250W fixture | 1,874.6 | 0.269 | \$403.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 70W fixture | 778.2 | 0.112 | \$167.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 100W fixture | 1,051.2 | 0.151 | \$226.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 150W fixture | 1,457.1 | 0.209 | \$313.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 175W fixture | 1,759.3 | 0.252 | \$378.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 200W fixture | 2,007.5 | 0.288 | \$432.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | HID 250W fixture | 2,422.1 | 0.347 | \$521.00 |
| Lighting ⁽²⁾ | LEDs | LED Canopy fixture + sensor | Induction 80W fixture | 730.0 | 0.105 | \$157.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | HID 70W fixture | 442.0 | 0.063 | \$95.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | HID 100W fixture | 617.5 | 0.089 | \$133.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | HID 150W fixture | 864.5 | 0.124 | \$186.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | HID 175W fixture | 1,007.5 | 0.144 | \$217.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | HID 200W fixture | 1,137.5 | 0.163 | \$245.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | 4' 4-Lamp T5 HO fixture | 936.0 | 0.134 | \$201.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | 4' 6-Lamp T5 HO fixture | 1,566.5 | 0.225 | \$337.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture | 4' 8-Lamp T5 HO fixture | 2,262.0 | 0.324 | \$486.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | HID 70W fixture | 523.3 | 0.075 | \$112.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | HID 100W fixture | 715.0 | 0.102 | \$154.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | HID 150W fixture | 994.5 | 0.143 | \$214.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | HID 175W fixture | 1,186.3 | 0.170 | \$255.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | HID 200W fixture | 1,348.8 | 0.193 | \$290.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | 4' 4-Lamp T5 HO fixture | 1,261.0 | 0.181 | \$271.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | 4' 6-Lamp T5 HO fixture | 1,972.8 | 0.283 | \$424.00 |
| Lighting ⁽²⁾ | LEDs | LED High/Low Bay fixture + sensor | 4' 8-Lamp T5 HO fixture | 2,717.0 | 0.389 | \$584.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 1-lamp | CFL - 13-18W | 61.3 | 0.009 | \$13.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 1-lamp | CFL - 26W | 148.9 | 0.021 | \$32.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|-------------------------|---------|--|---|----------------------|--------------------------|--------------------------------------|
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 1-lamp | CFL - 32W | 166.4 | 0.024 | \$36.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 1-lamp | CFL - 42W | 210.2 | 0.030 | \$45.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 1-lamp | CFL - 13-18W | 128.5 | 0.018 | \$28.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 1-lamp | CFL - 26W | 216.1 | 0.031 | \$46.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 1-lamp | CFL - 32W | 262.8 | 0.038 | \$57.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 1-lamp | CFL - 42W | 350.4 | 0.050 | \$75.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 2-lamp | CFL - 26W | 113.9 | 0.016 | \$24.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 2-lamp | CFL - 52W | 219.0 | 0.031 | \$47.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 2-lamp | CFL - 64W | 324.1 | 0.046 | \$70.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture - 2-lamp | CFL - 84W | 420.5 | 0.060 | \$90.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 2-lamp | CFL - 26W | 210.2 | 0.030 | \$45.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 2-lamp | CFL - 52W | 438.0 | 0.063 | \$94.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 2-lamp | CFL - 64W | 534.4 | 0.077 | \$115.00 |
| Lighting ⁽²⁾ | LEDs | LED Potlight fixture + sensor - 2-lamp | CFL - 84W | 709.6 | 0.102 | \$153.00 |
| Pumps | VFDs | VFD on 5HP single pump motor | Single Pump 5HP motor; no VFD installed | 10,686.0 | 1.186 | \$4,250.00 |
| Pumps | VFDs | VFD on 7.5HP single pump motor | Single Pump 7.5HP motor; no VFD installed | 15,868.2 | 1.762 | \$4,200.00 |
| Pumps | VFDs | VFD on 10HP single pump motor | Single Pump 10HP motor; no VFD installed | 21,008.2 | 2.332 | \$4,350.00 |
| Pumps | VFDs | VFD on 15HP single pump motor | Single Pump 15HP motor; no VFD installed | 31,201.6 | 3.464 | \$4,700.00 |
| Pumps | VFDs | VFD on 20HP single pump motor | Single Pump 20HP motor; no VFD installed | 41,313.1 | 4.587 | \$5,200.00 |
| Pumps | VFDs | VFD on 25HP single pump motor | Single Pump 25HP motor; no VFD installed | 51,364.6 | 5.703 | \$5,750.00 |
| Pumps | VFDs | VFD on 30HP single pump motor | Single Pump 30HP motor; no VFD installed | 61,368.7 | 6.813 | \$6,350.00 |
| Pumps | VFDs | VFD on 40HP single pump motor | Single Pump 40HP motor; no VFD installed | 81,265.9 | 9.022 | \$7,000.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|---------|---------|--|---|----------------------|--------------------------|--------------------------------------|
| Pumps | VFDs | VFD on 50HP single pump motor | Single Pump 50HP motor; no VFD installed | 101,046.9 | 11.219 | \$8,200.00 |
| Pumps | VFDs | VFD on 60HP single pump motor | Single Pump 60HP motor; no VFD installed | 120,736.2 | 13.405 | \$9,050.00 |
| Pumps | VFDs | VFD on 75HP single pump motor | Single Pump 75HP motor; no VFD installed | 150,132.2 | 16.668 | \$11,050.00 |
| Pumps | VFDs | VFD on 100HP single pump motor | Single Pump 100HP motor; no VFD installed | 198,837.7 | 22.076 | \$16,250.00 |
| Pumps | VFDs | VFD on 125HP single pump motor | Single Pump 125HP motor; no VFD installed | 247,264.6 | 27.452 | \$21,350.00 |
| Pumps | VFDs | VFD on 150HP single pump motor | Single Pump 150HP motor; no VFD installed | 295,471.8 | 32.804 | \$30,050.00 |
| Pumps | VFDs | VFD on 200HP single pump motor | Single Pump 200HP motor; no VFD installed | 391,369.8 | 43.451 | \$32,000.00 |
| Pumps | VFDs | VFD on 250HP single pump motor | Single Pump 250HP motor; no VFD installed | 486,727.7 | 54.038 | \$38,000.00 |
| Pumps | VFDs | VFD on 300HP or larger single pump motor | Single Pump 300HP or larger motor; no VFD installed | 581,659.6 | 64.578 | \$43,800.00 |
| Pumps | VFDs | VFDs on 5HP duplex pump motors | Duplex Pump 5HP motor; no VFDs installed | 10,686.0 | 1.186 | \$7,550.00 |
| Pumps | VFDs | VFDs on 7.5HP duplex pump motors | Duplex Pump 7.5HP motor; no VFDs installed | 15,868.2 | 1.762 | \$7,650.00 |
| Pumps | VFDs | VFDs on 10HP duplex pump motors | Duplex Pump 10HP motor; no VFDs installed | 21,008.2 | 2.332 | \$8,200.00 |
| Pumps | VFDs | VFDs on 15HP duplex pump motors | Duplex Pump 15HP motor; no VFDs installed | 31,201.6 | 3.464 | \$9,150.00 |
| Pumps | VFDs | VFDs on 20HP duplex pump motors | Duplex Pump 20HP motor; no VFDs installed | 41,313.1 | 4.587 | \$10,250.00 |
| Pumps | VFDs | VFDs on 25HP duplex pump motors | Duplex Pump 25HP motor; no VFDs installed | 51,364.6 | 5.703 | \$11,200.00 |
| Pumps | VFDs | VFDs on 30HP duplex pump motors | Duplex Pump 30HP motor; no VFDs installed | 61,368.7 | 6.813 | \$11,800.00 |
| Pumps | VFDs | VFDs on 40HP duplex pump motors | Duplex Pump 40HP motor; no VFDs installed | 81,265.9 | 9.022 | \$13,200.00 |
| Pumps | VFDs | VFDs on 50HP duplex pump motors | Duplex Pump 50HP motor; no VFDs installed | 101,046.9 | 11.219 | \$16,250.00 |
| Pumps | VFDs | VFDs on 60HP duplex pump motors | Duplex Pump 60HP motor; no VFDs installed | 120,736.2 | 13.405 | \$17,850.00 |
| Pumps | VFDs | VFDs on 75HP duplex pump motors | Duplex Pump 75HP motor; no VFDs installed | 150,132.2 | 16.668 | \$19,850.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|---------|---------|--|---|----------------------|--------------------------|--------------------------------------|
| Pumps | VFDs | VFDs on 100HP duplex pump motors | Duplex Pump 100HP motor; no VFDs installed | 198,837.7 | 22.076 | \$24,550.00 |
| Pumps | VFDs | VFDs on 125HP duplex pump motors | Duplex Pump 125HP motor; no VFDs installed | 247,264.6 | 27.452 | \$34,650.00 |
| Pumps | VFDs | VFDs on 150HP or larger duplex pump motors | Duplex Pump 150HP or larger motor; no VFDs installed | 295,471.8 | 32.804 | \$43,700.00 |
| Pumps | VFDs | VFD on 5HP single booster pump motor | Single booster pump 5HP motor; no VFD installed | 10,686.0 | 1.186 | \$4,250.00 |
| Pumps | VFDs | VFD on 7.5HP single booster pump motor | Single booster pump 7.5HP motor; no VFD installed | 15,868.2 | 1.762 | \$4,200.00 |
| Pumps | VFDs | VFD on 10HP single booster pump motor | Single booster pump 10HP motor; no VFD installed | 21,008.2 | 2.332 | \$4,350.00 |
| Pumps | VFDs | VFD on 15HP single booster pump motor | Single booster pump 15HP motor; no VFD installed | 31,201.6 | 3.464 | \$4,700.00 |
| Pumps | VFDs | VFD on 20HP single booster pump motor | Single booster pump 20HP motor; no VFD installed | 41,313.1 | 4.587 | \$5,200.00 |
| Pumps | VFDs | VFD on 25HP single booster pump motor | Single booster pump 25HP motor; no VFD installed | 51,364.6 | 5.703 | \$5,750.00 |
| Pumps | VFDs | VFD on 30HP single booster pump motor | Single booster pump 30HP motor; no VFD installed | 61,368.7 | 6.813 | \$6,350.00 |
| Pumps | VFDs | VFD on 40HP single booster pump motor | Single booster pump 40HP motor; no VFD installed | 81,265.9 | 9.022 | \$7,000.00 |
| Pumps | VFDs | VFD on 50HP single booster pump motor | Single booster pump 50HP motor; no VFD installed | 101,046.9 | 11.219 | \$8,200.00 |
| Pumps | VFDs | VFD on 60HP single booster pump motor | Single booster pump 60HP motor; no VFD installed | 120,736.2 | 13.405 | \$9,050.00 |
| Pumps | VFDs | VFD on 75HP single booster pump motor | Single booster pump 75HP motor; no VFD installed | 150,132.2 | 16.668 | \$11,050.00 |
| Pumps | VFDs | VFD on 100HP single booster pump motor | Single booster pump 100HP motor; no VFD installed | 198,837.7 | 22.076 | \$16,250.00 |
| Pumps | VFDs | VFD on 125HP single booster pump motor | Single booster pump 125HP motor; no VFD installed | 247,264.6 | 27.452 | \$21,350.00 |
| Pumps | VFDs | VFD on 150HP single booster pump motor | Single booster pump 150HP motor; no VFD installed | 295,471.8 | 32.804 | \$30,050.00 |
| Pumps | VFDs | VFD on 200HP single booster pump motor | Single booster pump 200HP motor; no VFD installed | 391,369.8 | 43.451 | \$32,000.00 |
| Pumps | VFDs | VFD on 250HP single booster pump motor | Single booster pump 250HP motor; no VFD installed | 486,727.7 | 54.038 | \$38,000.00 |
| Pumps | VFDs | VFD on 300HP or larger single booster pump motor | Single booster pump 300HP or larger motor; no VFD installed | 581,659.6 | 64.578 | \$43,800.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|---------|---------|--|--|----------------------|--------------------------|--------------------------------------|
| Pumps | VFDs | VFDs on 5HP duplex booster pump motors | Duplex booster pump 5HP motor; no VFDs installed | 10,686.0 | 1.186 | \$8,250.00 |
| Pumps | VFDs | VFDs on 7.5HP duplex booster pump motors | Duplex booster pump 7.5HP motor; no VFDs installed | 15,868.2 | 1.762 | \$8,400.00 |
| Pumps | VFDs | VFDs on 10HP duplex booster pump motors | Duplex booster pump 10HP motor; no VFDs installed | 21,008.2 | 2.332 | \$9,000.00 |
| Pumps | VFDs | VFDs on 15HP duplex booster pump motors | Duplex booster pump 15HP motor; no VFDs installed | 31,201.6 | 3.464 | \$9,900.00 |
| Pumps | VFDs | VFDs on 20HP duplex booster pump motors | Duplex booster pump 20HP motor; no VFDs installed | 41,313.1 | 4.587 | \$10,950.00 |
| Pumps | VFDs | VFDs on 25HP duplex booster pump motors | Duplex booster pump 25HP motor; no VFDs installed | 51,364.6 | 5.703 | \$11,950.00 |
| Pumps | VFDs | VFDs on 30HP duplex booster pump motors | Duplex booster pump 30HP motor; no VFDs installed | 61,368.7 | 6.813 | \$12,550.00 |
| Pumps | VFDs | VFDs on 40HP duplex booster pump motors | Duplex booster pump 40HP motor; no VFDs installed | 81,265.9 | 9.022 | \$13,900.00 |
| Pumps | VFDs | VFDs on 50HP duplex booster pump motors | Duplex booster pump 50HP motor; no VFDs installed | 101,046.9 | 11.219 | \$17,000.00 |
| Pumps | VFDs | VFDs on 60HP duplex booster pump motors | Duplex booster pump 60HP motor; no VFDs installed | 120,736.2 | 13.405 | \$18,500.00 |
| Pumps | VFDs | VFDs on 75HP duplex booster pump motors | Duplex booster pump 75HP motor; no VFDs installed | 150,132.2 | 16.668 | \$20,500.00 |
| Pumps | VFDs | VFDs on 100HP duplex booster pump motors | Duplex booster pump 100HP motor; no VFDs installed | 198,837.7 | 22.076 | \$25,200.00 |
| Pumps | VFDs | VFDs on 125HP duplex booster pump motors | Duplex booster pump 125HP motor; no VFDs installed | 247,264.6 | 27.452 | \$35,350.00 |
| Pumps | VFDs | VFDs on 150HP or larger duplex booster pump motors | Duplex booster pump 150HP or larger motor; no VFDs installed | 295,471.8 | 32.804 | \$44,350.00 |
| Fans | VFDs | VFD on 3HP fan motor | 3HP fan motor; no VFD installed | 9,369.2 | 1.040 | \$8,400.00 |
| Fans | VFDs | VFD on 5HP fan motor | 5HP fan motor; no VFD installed | 15,416.0 | 1.712 | \$8,700.00 |
| Fans | VFDs | VFD on 7.5HP fan motor | 7.5HP fan motor; no VFD installed | 22,892.1 | 2.542 | \$8,600.00 |
| Fans | VFDs | VFD on 10HP fan motor | 10HP fan motor; no VFD installed | 30,307.2 | 3.365 | \$8,750.00 |
| Fans | VFDs | VFD on 15HP fan motor | 15HP fan motor; no VFD installed | 45,012.5 | 4.997 | \$9,000.00 |
| Fans | VFDs | VFD on 20HP fan motor | 20HP fan motor; no VFD installed | 59,599.8 | 6.617 | \$9,550.00 |
| Fans | VFDs | VFD on 25HP fan motor | 25HP fan motor; no VFD installed | 74,100.4 | 8.227 | \$10,050.00 |
| Fans | VFDs | VFD on 30HP fan motor | 30HP fan motor; no VFD installed | 88,532.8 | 9.829 | \$10,600.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|--------------------|---------|---|---|----------------------|--------------------------|--------------------------------------|
| Fans | VFDs | VFD on 40HP fan motor | 40HP fan motor; no VFD installed | 117,237.3 | 13.016 | \$11,150.00 |
| Fans | VFDs | VFD on 50HP fan motor | 50HP fan motor; no VFD installed | 145,774.0 | 16.184 | \$12,350.00 |
| Fans | VFDs | VFD on 60HP fan motor | 60HP fan motor; no VFD installed | 174,178.6 | 19.338 | \$13,100.00 |
| Fans | VFDs | VFD on 75HP fan motor | 75HP fan motor; no VFD installed | 216,586.3 | 24.046 | \$15,150.00 |
| Fans | VFDs | VFD on 100HP fan motor | 100HP fan motor; no VFD installed | 286,850.7 | 31.847 | \$20,250.00 |
| Fans | VFDs | VFD on 125HP fan motor | 125HP fan motor; no VFD installed | 356,713.2 | 39.604 | \$25,300.00 |
| Fans | VFDs | VFD on 150HP fan motor | 150HP fan motor; no VFD installed | 426,258.7 | 47.325 | \$33,900.00 |
| Fans | VFDs | VFD on 200HP fan motor | 200HP fan motor; no VFD installed | 564,604.7 | 62.684 | \$35,950.00 |
| Fans | VFDs | VFD on 250HP fan motor | 250HP fan motor; no VFD installed | 702,171.6 | 77.957 | \$41,800.00 |
| Fans | VFDs | VFD on 300HP or larger fan motor | 300HP or larger fan motor; no VFD installed | 839,124.0 | 93.162 | \$47,650.00 |
| Electric Auxiliary | VFDs | 1HP VFD for Non-Continuous Operations | No VFD installed, 1HP motor is at 75% Load Factor | 1,007.0 | 0.112 | \$2,800.00 |
| Electric Auxiliary | VFDs | 1.5HP VFD for Non-Continuous Operations | No VFD installed, 1.5HP motor is at 75% Load Factor | 1,493.0 | 0.166 | \$2,850.00 |
| Electric Auxiliary | VFDs | 2HP VFD for Non-Continuous Operations | No VFD installed, 2HP motor is at 75% Load Factor | 1,991.0 | 0.221 | \$2,900.00 |
| Electric Auxiliary | VFDs | 3HP VFD for Non-Continuous Operations | No VFD installed, 3HP motor is at 75% Load Factor | 2,887.0 | 0.321 | \$2,950.00 |
| Electric Auxiliary | VFDs | 5HP VFD for Non-Continuous Operations | No VFD installed, 5HP motor is at 75% Load Factor | 4,811.0 | 0.534 | \$3,200.00 |
| Electric Auxiliary | VFDs | 7.5HP VFD for Non-Continuous Operations | No VFD installed, 7.5HP motor is at 75% Load Factor | 7,098.0 | 0.788 | \$3,150.00 |
| Electric Auxiliary | VFDs | 10HP VFD for Non-Continuous Operations | No VFD installed, 10HP motor is at 75% Load Factor | 9,391.0 | 1.043 | \$3,250.00 |
| Electric Auxiliary | VFDs | 15HP VFD for Non-Continuous Operations | No VFD installed, 15HP motor is at 75% Load Factor | 13,890.0 | 1.542 | \$3,550.00 |
| Electric Auxiliary | VFDs | 20HP VFD for Non-Continuous Operations | No VFD installed, 20HP motor is at 75% Load Factor | 18,520.0 | 2.056 | \$3,900.00 |
| Electric Auxiliary | VFDs | 25HP VFD for Non-Continuous Operations | No VFD installed, 25HP motor is at 75% Load Factor | 23,002.0 | 2.554 | \$4,300.00 |
| Electric Auxiliary | VFDs | 30HP VFD for Non-Continuous Operations | No VFD installed, 30HP motor is at 75% Load Factor | 27,455.0 | 3.048 | \$4,500.00 |

| END-USE | MEASURE | MEASURE DESCRIPTION | BASE MEASURE | ENERGY SAVINGS [kWh] | PEAK DEMAND SAVINGS [kW] | INSTANT DISCOUNT ⁽¹⁾ [\$] |
|--------------------|-----------|---|---|----------------------|--------------------------|--------------------------------------|
| Electric Auxiliary | VFDs | 40HP VFD for Non-Continuous Operations | No VFD installed, 40HP motor is at 75% Load Factor | 36,607.0 | 4.064 | \$5,900.00 |
| Electric Auxiliary | VFDs | 50HP VFD for Non-Continuous Operations | No VFD installed, 50HP motor is at 75% Load Factor | 45,565.0 | 5.059 | \$7,300.00 |
| Electric Auxiliary | VFDs | 60HP VFD for Non-Continuous Operations | No VFD installed, 60HP motor is at 75% Load Factor | 54,390.0 | 6.039 | \$8,650.00 |
| Electric Auxiliary | VFDs | 75HP VFD for Non-Continuous Operations | No VFD installed, 75HP motor is at 75% Load Factor | 67,988.0 | 7.548 | \$10,900.00 |
| Electric Auxiliary | VFDs | 100HP VFD for Non-Continuous Operations | No VFD installed, 100HP motor is at 75% Load Factor | 90,271.0 | 10.022 | \$14,400.00 |
| Electric Auxiliary | VFDs | 125HP VFD for Non-Continuous Operations | No VFD installed, 125HP motor is at 75% Load Factor | 112,840.0 | 12.528 | \$18,000.00 |
| Electric Auxiliary | VFDs | 150HP VFD for Non-Continuous Operations | No VFD installed, 150HP motor is at 75% Load Factor | 134,840.0 | 14.970 | \$22,550.00 |
| Electric Auxiliary | VFDs | 200HP VFD for Non-Continuous Operations | No VFD installed, 200HP motor is at 75% Load Factor | 179,790.0 | 19.961 | \$28,800.00 |
| Electric Auxiliary | VFDs | 250HP VFD for Non-Continuous Operations | No VFD installed, 250HP motor is at 75% Load Factor | 225,250.0 | 25.008 | \$36,000.00 |
| Electric Auxiliary | VFDs | 300HP or Larger VFD for Non-Continuous Operations | No VFD installed, 300HP or Larger motor is at 75% Load Factor | 270,300.0 | 30.010 | \$43,200.00 |
| Fans | CO Sensor | CO Sensor to control garage fan(s) | Parking garage with no CO control | 6,409.1 | 0.732 | \$880.00 |

(1) excluding HST. The Instant Discount cannot exceed the measure costs

(2) all installed lighting systems must include sensors; measures without sensors cannot be implemented without a corresponding sensor measure also being implemented at the same time