

OCTOBER 22, 2025

Save on Energy BizEnergySaver Program

Save Energy, Cut Costs: What You Need to Know About the BizEnergySaver Program

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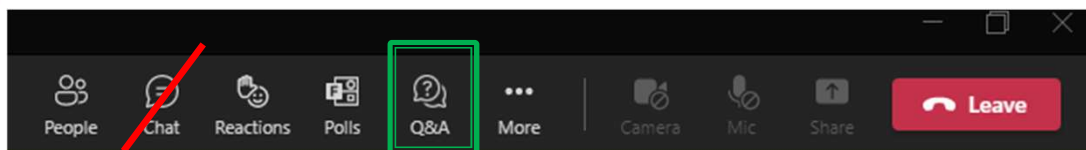
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Katelyn Brunskill

Save on Energy Delivery Partner



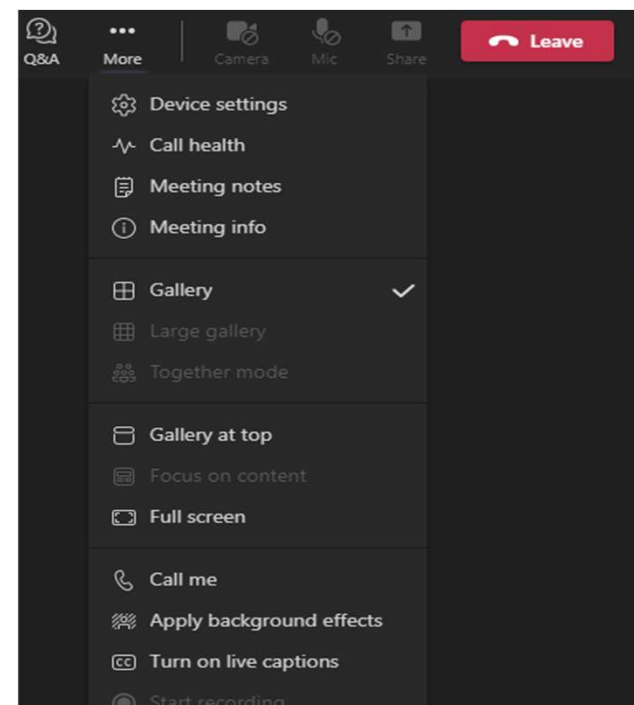
Microsoft Teams functionality



- Participants will be muted for the webinar
- To ask a question, use the Q&A function - questions will be answered at the end
- You can also enable live captions under the "More" tab, if required

Note: This webinar will be recorded and made available

Desktop Control Panel



BizEnergySaver Program

Launched in September 2022 in Toronto and August 2023 in Ottawa, BizEnergySaver is a **direct-install program** delivered in collaboration with Toronto Hydro, Hydro Ottawa, and Hydro One to deliver electricity and peak demand savings in target grid-constrained areas.

BizEnergySaver was designed to help owners and operators of industrial, commercial and institutional facilities (ICI) and multi-unit residential buildings make system upgrades to reduce their energy consumption.



SaveOnEnergy.ca/BizEnergySaver



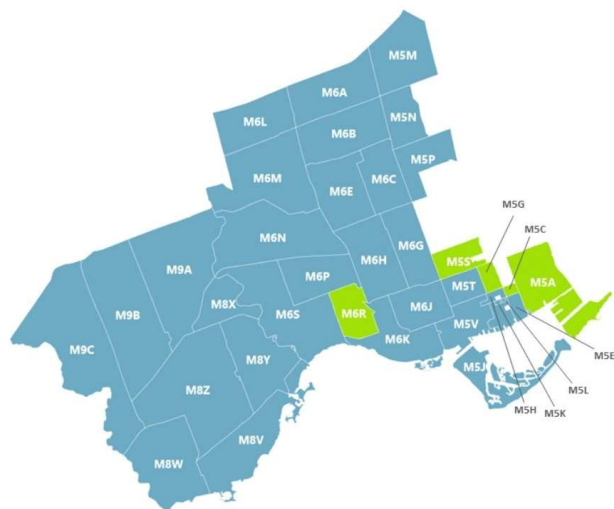
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BizEnergySaver – Program Eligibility

- Participants must be non-residential customers of Hydro Ottawa, Hydro One or Toronto Hydro
- Participants must have the right and authority to have the equipment installed (i.e., either own the facility or have the owner's permission)
- Buildings located in areas that have the first three postal code digits shown on the maps on the following slide are eligible

*For more details, refer to the [Program Requirements](#) document at SaveOnEnergy.ca/BizEnergySaver

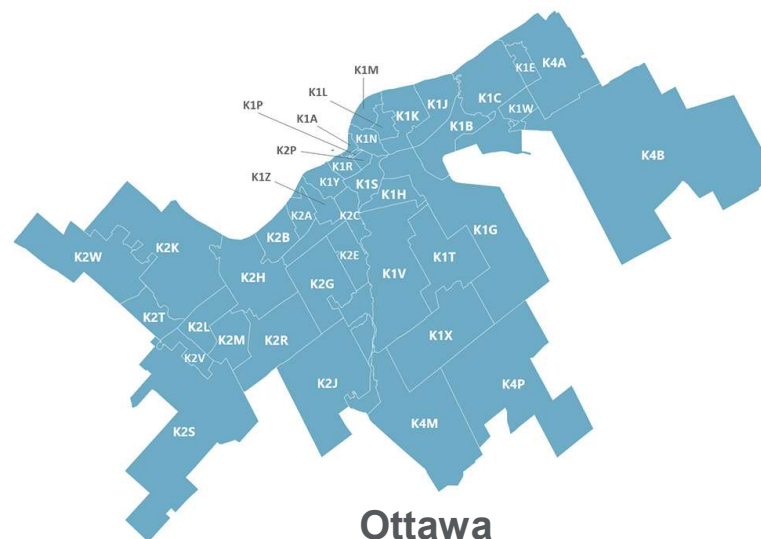
BizEnergySaver – Program Area



Toronto / Richview South

M5A*	M5C*	M5E	M5G*	M5H	M5J	M5K	M5M	M5N	M5P
M5S*	M5T	M5V	M6A	M6B	M6C	M6E	M6G	M6H	M6H
M6J	M6K	M6L	M6M	M6N	M6P	M6R*	M6S	M8V	M8X
M8Y	M8Z	M9A	M9B	M9C					

*New FSAs as of January 1, 2025



Ottawa

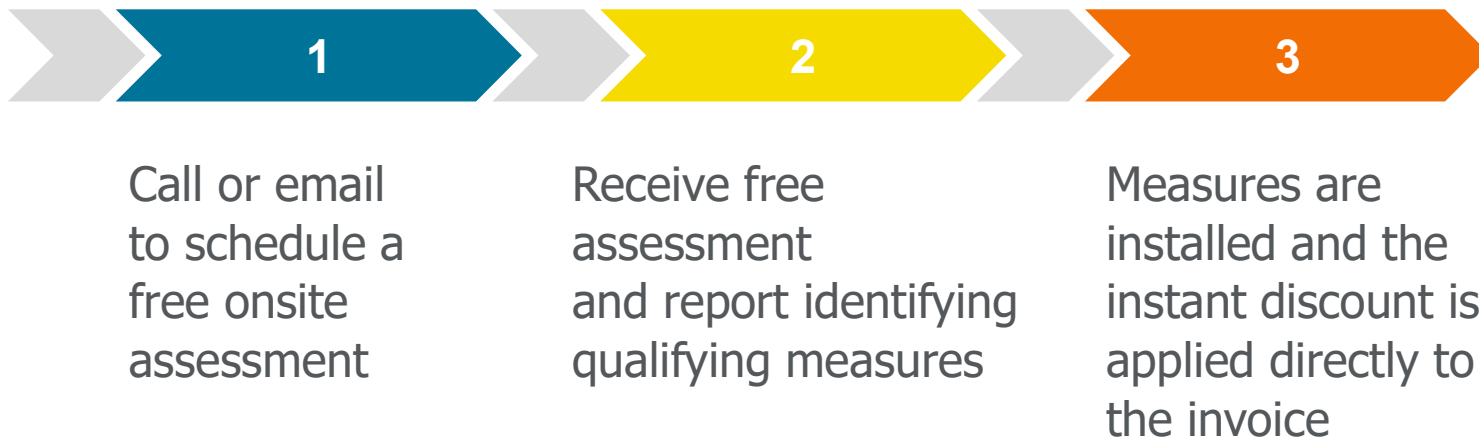
K1A	K1B	K1C	K1E	K1G	K1H	K1J	K1K	K1L	K1M
K1N	K1P	K1R	K1S	K1T	K1V	K1W	K1X	K1Y	K1Z
K2A	K2B	K2C	K2E	K2G	K2H	K2J	K2K	K2L	K2M
K2P	K2R	K2S	K2T	K2V	K2W	K4A	K4B	K4M	K4P

BizEnergySaver – Why Participate?

- Receive free assessment(s) to identify opportunities to reduce energy consumption and costs long term
- Offset the upfront costs of equipment upgrades
- Quick and easy access to incentives:
 - Instant discounts are applied directly on the invoice for eligible measures
 - Minimal paperwork
- Instant discounts are clearly defined on a \$/unit basis (see Exhibit A of the [Program Requirements](#) document for the list of incentives). Instant discounts cannot exceed 100% of measure costs

BizEnergySaver – How to Participate?

BizEnergySaver program offers participants an easy way to improve their building's energy efficiency.



Eligible Measures – Summary

The BizEnergySaver program has a list of eligible measures, which include:



Replacement or retrofit of fluorescent, high bay, and other lighting with LED fixtures with integral occupancy sensors



Installation of VFDs on fans



Installation of VFDs on pumps (e.g., for cooling systems and domestic cold water)



Installation of carbon monoxide sensors and controls for parking garage exhaust fans

NOTE: Eligible measures have expanded to include lighting and equipment that does not run continuously (< 8760 hours/year)

*For more details, refer to the [Program Requirements](#) document at SaveOnEnergy.ca/BizEnergySaver

Sample Assessment Report



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BIZENERGYSAVER ASSESSMENT SUMMARY

Project ID	BIZ-0xx-01-M
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1. PARTICIPANT & FACILITY INFORMATION

Legal Name	Company A	Business Name	
Address	123 Sample Street	City	Toronto
		PC	

2. SUMMARY OF BIZENERGYSAVER OPPORTUNITIES

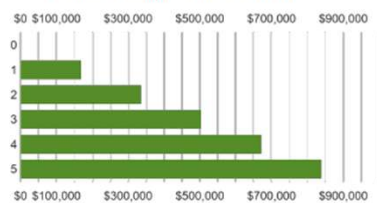
Total Cost of Retrofit Equipment ⁽¹⁾	\$76,150.00	Total # of Measures to be Installed	7
Total Program Instant Discount ⁽¹⁾	\$76,150.00	Total Demand Savings	124.04 kW
Total Amount Paid by Customer ⁽¹⁾	\$0.00	Annual Energy Savings	1,117,210 kWh
Simple Payback	0.0 yrs	Annual Greenhouse Gas Savings ⁽²⁾	137,193 kg CO ₂ e

Estimated Annual Cost Savings

Years	Electricity Savings
0	\$0
1	\$167,582
2	\$335,163
3	\$502,745
4	\$670,326
5	\$837,908

⁽¹⁾ assumes price of \$0.15/kWh

Estimated Saving over the Next 5 Years



The savings over the next five years are estimated at \$837,908.



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BIZENERGYSAVER ASSESSMENT SUMMARY

3. ELIGIBLE MEASURES TO BE INSTALLED

⁽¹⁾ Costs exclude HST

⁽²⁾ Based on the 2022 Annual Avoided GHG Emission Factor from Table 1 of the IESO's Annual Planning Outlook – Avoided Emissions (December 2020): 122.8 gCO₂e/kWh. The Electricity Savings Environmental Attributes will be shared proportionately between the IESO and the Participant. Please see the Participant Agreement for details.

	Total Qty	Sensor Qty	Existing Equipment	Eligible Measure	Estimated kWh Savings	Measure Cost ⁽¹⁾	Participant Instant Discount ⁽¹⁾	Participant Contribution ⁽¹⁾
1	1	0	125HP Fan motor; no VFD installed	VFD on 125HP Fan motor	358,713	\$20,950.00	\$20,950.00	\$0.00
	Location: Penthouse							
2	1	0	50HP Fan motor; no VFD installed	VFD on 50HP Fan motor	145,774	\$9,800.00	\$9,800.00	\$0.00
	Location: Penthouse							
3	1	0	50HP Fan motor; no VFD installed	VFD on 50HP Fan motor	145,774	\$9,800.00	\$9,800.00	\$0.00
	Location: Perimeter							
4	1	0	40HP Fan motor; no VFD installed	VFD on 40HP Fan motor	117,237	\$8,900.00	\$8,900.00	\$0.00
	Location: Perimeter 2							
5	1	0	40HP Fan motor; no VFD installed	VFD on 40HP Fan motor	117,237	\$8,900.00	\$8,900.00	\$0.00
	Location: Perimeter 3							
6	1	0	40HP Fan motor; no VFD installed	VFD on 40HP Fan motor	117,237	\$8,900.00	\$8,900.00	\$0.00
	Location: Penthouse 2							
7	1	0	40HP Fan motor; no VFD installed	VFD on 40HP Fan motor	117,237	\$8,900.00	\$8,900.00	\$0.00
	Location:							



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Required Documents

To proceed with an installation of all or a selection of the measures identified in the Assessment Report, you will need to sign and submit a copy of the **Work Order** and **Participant Agreement**.

The Work Order needs to be signed both pre- and post- installation.



BIZENERGYSAVER PROGRAM PARTICIPANT AGREEMENT

References to "you" or "your" in this Agreement are references to the Participant.

This participant agreement between you and the IESO (this "**Agreement**") governs your participation in the Save on Energy – Local Initiatives Program – BizEnergySaver Program (the "**BizEnergySaver Program**"). The BizEnergySaver Program is offered and funded by the Independent Electricity System Operator ("**IESO**"). By signing and submitting this Agreement, you confirm your consent to, and agree to comply with and be bound by the terms of this Agreement.

All capitalized terms not defined herein will have the meaning given to them in the BizEnergySaver program requirements in force at the time you sign this Agreement (the "**Program Requirements**").

If the IESO accepts this Agreement, you will be eligible to receive an Instant Discount on each installed Eligible Measure, calculated in accordance with the Program Requirements, to offset a portion of the total Measure Cost (you will be responsible for paying the Participant Contribution).

In consideration of the installation of the Eligible Measures and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, you agree to the following terms and conditions:

1. You represent and warrant that (a) you have all required rights and authority to participate in the BizEnergySaver Program, allow for the installation of the Eligible Measures; (b) you have met the Criteria as outlined in the Program Requirements; (c) you will not receive any financial incentive for the BizEnergySaver Program no charge; and (d) you will not receive any financial incentive for the installation of measures generally. 5-1-2015

5-1-2015

Hear from BizEnergySaver Participants

"We got 96% of the project cost covered."

Graham Timperon
Algonquin College

Algonquin College received \$118,000 in instant discounts on variable frequency drives thanks to the **BizEnergySaver program**. Some upgrades are now covered 100% and we handle everything, from scheduling to installation and cleanup.



Hear from BizEnergySaver Participants

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Frequently Asked Questions

How do I get started?

Call 1-833-934-0778 to schedule a free onsite assessment with prequalified lighting system and variable frequency drive (VFD) solution delivery vendors to identify energy-efficiency opportunities for your building(s).

Frequently Asked Questions

Is there a cost to participate?

There is no cost to receive an assessment.

After the assessment, you will receive a report of the recommended upgrades, their costs, the instant discount amounts, and the remaining amount payable to have the equipment installed under the program.

Frequently Asked Questions

Who decides what upgrades I can install?

You do! Qualified Save on Energy representatives will conduct a free assessment of your business to identify all eligible upgrades for your facility.

You will have an opportunity to review these upgrades and to then agree to or decline any of them after the assessment and before the upgrades are installed.

Frequently Asked Questions

Can I use my own contractor to install the equipment?

Only Save on Energy contractors that are qualified under the BizEnergySaver program are permitted to install eligible equipment.

Frequently Asked Questions

What happens to my old equipment?

Your old lighting equipment will be removed and disposed of by the Save on Energy representatives who install the new equipment. Environmentally harmful substances will be recycled or disposed of in a responsible manner, in accordance with legal requirements.

In some cases, your existing equipment may be modified to install the upgrade. For example, Save on Energy contractors will upgrade your parking garage exhaust fan by adding a carbon monoxide sensor and controls.

Frequently Asked Questions

Who do I contact if I have any concerns or issues with the new installed equipment?

While there shouldn't be any issues with the newly installed equipment under the program, if you have concerns about the quality of the work done, you can call 1-833-934-0778.

You will receive a response promptly.

BizEnergySaver – NEW Limited Time Offer

- Customers in a select area of Ottawa qualify for double the instant discount amount for a limited time
- This limited time offer is available for customers that submit a signed Work Order and signed Participant Agreement by January 31, 2026. Businesses must be in the following FSAs:

K1V, K1X, K2J, K2K, K2L, K2M, K2S, K2T, K2V, K2W, K4M

Questions and Answers

Please Respond to the Poll Questions Before Signing Off

Thank you

Info@bizenergysaver.ca

1-833-934-0778

saveonenergy@ieso.ca



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linkedin.com/showcase/SaveOnEnergy-Ontario