

2020 Foodservice Incentive Program Update

Chris Chetley, Advisor DSM Programs, Enbridge Gas Inc.

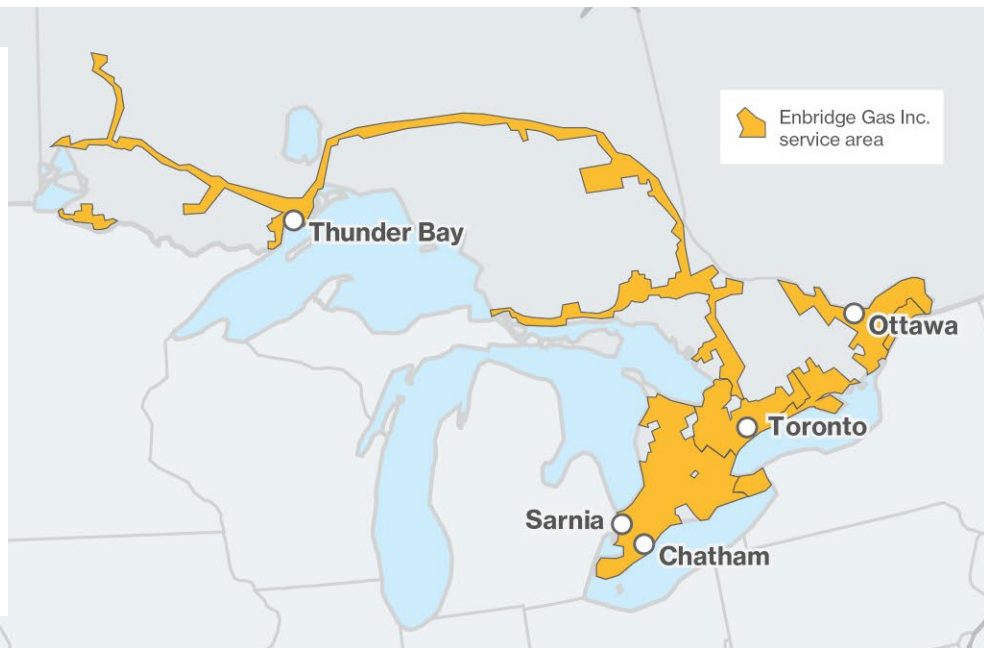
Enbridge Gas Inc.



North America's largest natural gas storage,
transmission and distribution company

We deliver the energy that enhances peoples quality of life.

- **Values**
Safety, Integrity, Respect.
- **Experience**
170+ years of experience in safe and reliable service.
- **Distribution Business**
3.7M customers, heating >75% of Ontario homes.
- **Dawn Storage Hub**
Canada's largest and one of the top-5 natural gas trading hubs in North America.
- **DSM Programs**
Saved customers ~19 billion cubic metres of natural gas.



2020 Foodservice Energy Efficiency Incentives



Program Updates

- **NEW** Distributor Discount Program – Delivered in market by CLEAResult
 - Condensing Water Heaters (Tankless & Storage)
 - Condensing Unit Heaters
 - ENERGY STAR® Fryers
 - ENERGY STAR® Steam Cookers
 - High Efficient Under-fired Broilers
- Customer Incentive Program - Foodservice
 - Demand Control Kitchen Ventilation
 - Discontinued in 2020
 - Condensing Commercial Furnaces
 - ENERGY STAR® Dishwashers

Demand Control Kitchen Ventilation



Customer Incentives

- Retrofit installations:
 - ≤ 5,000 CFM 55% to a max. of \$4,000
 - 5,001-10,000 CFM 55% to a max. of \$7,000
 - 10,001-15,000 CFM 55% to a max. of \$11,000
- New construction installations:
 - ≤ 5,000 CFM \$1,200
 - 5,001-10,000 CFM \$3,000
 - 10,001-15,000 CFM \$4,400

Program Eligibility

- Customers must have a valid Enbridge Gas account number
- For retrofit applications, must replace existing constant volume kitchen exhaust hood
- Incentive amount cannot exceed 55% of the total cost to a maximum of the incentive amount per size

Service Provider Spiffs

- Installers: \$100/unit
- Distributors: \$50/unit

Contact Information

- Website: enbridgesmartsavings.com/experts
- Email: energyservices@enbridge.com

Distributor Discount Program

Ted Baker, Conservation Account Manager, CLEAResult

A new way to save for the food service & restaurant industry



The Distributor Discount Program offers rebates through distributors & retailers of high-efficiency equipment

The program is delivered by CLEAResult, on behalf of Enbridge Gas Inc.

It's never been easier to save energy and cut costs in your kitchen!

FOR RESTAURANT OWNERS & OPERATORS

- Save up to 30% on energy costs
- Receive discounts on high efficiency products to upgrade your kitchen
- No application process for rebates – just bring the installation address at the point of sale
- Contact midstreamprogram@clearesult.com for more information on how to participate

FOR DISTRIBUTORS & RETAILERS

- Offer rebates and discounts to your customers on premium products
- Flexibility on incentives offered at point of sale
- Access customized training and marketing to help you promote your products
- One-stop-shop for rebate processing and reporting – we pay you within 10 days!
- Contact midstreamprogram@clearesult.com to enroll or access program materials

Rebates available for high efficiency commercial kitchen & HVAC equipment



COOKING EQUIPMENT



ENERGY STAR® Steam Cookers



ENERGY STAR® Fryers



High-efficient Broilers

HVAC EQUIPMENT



Condensing Unit Heater



Condensing Storage Water Heater



Condensing Tankless Water Heater

What's new?

- All major brands are eligible – visit us at Booth 638 for more information
- No paperwork, no wait – receive discounts on eligible products when you purchase from a participating distributor
- Eligible products must be:
 - ENERGY STAR® or AHRI certified
 - Installed at a commercial Enbridge gas address

What's eligible for a rebate?

All major brands are eligible for a rebate. Products must be natural gas and meet efficiency criteria.

ENERGY STAR® Commercial Fryers	
Why buy? Easier to clean and significant cooking oil savings per use.	
Electrolux	Pitco
Frymaster	Ultrafryer
Henny Penny	Vulcan

ENERGY STAR® Commercial Steam Cookers	
Why buy? Save 613,000 litres of water annually.	
Accutemp	Market Forge
Cleveland Range	

High-efficiency Underfired Broilers
Why buy? More even heat distribution can make food quality more consistent.
Vulcan-Hart

Condensing Tankless Water Heaters	
(minimum 94.5% thermal efficiency)	
Why buy? Free up floor space and produce hot water on demand.	
A.O. Smith	Noritz
Bosch	Rheem
Navien	Rinnai

Condensing Storage Water Heaters	
(minimum 92.9% thermal efficiency)	
Why buy? Enjoy improved efficiency from better insulation.	
A.O. Smith	Lochinvar
Aerco	Navien
American	Noritz
Bradford White	RBI
HTP	Rheem
Keystone	State

Condensing Unit Heaters	
(minimum 90% thermal efficiency)	
Why buy? Up to 20% more efficient than non-condensing models.	
Modine	Sterling Nexus
Reznor	

Don't see your preferred brand here? Contact midstreamprogram@cleareresult.com for more information

Where can I participate?

The Distributor Discount Program is offered at all major distributors & retailers across the province. Bring the installation address with you at point of sale to qualify for a rebate.

FOR COOKING EQUIPMENT



FOR HVAC EQUIPMENT



Don't see your location here? Contact midstreamprogram@clearResult.com today to enroll or for more information

Questions

Contact midstreamprogram@clearesult.com

Visit us at Booth 638 for more information

